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Top 10 Best Practices for Healthcare and Benefit Management in the Staffing Industry

With job openings hovering at historically high levels, a shrinking labor pool, and the IRS cracking down on regulatory compliance, it is more important than ever to ensure your benefit management

practices are both supporting and protecting your business and your employees' best interests. To help navigate these uncertain waters, one of TRICOM's preferred industry partners, Essential StaffCARE, has prepared 10 golden rules to guide your healthcare and benefit offerings and procedures.

[CLICK HERE](#) FOR THE 10 GOLDEN RULES OF BENEFITS.

Upcoming Webinar:

Back Door Hire Case Studies

Date: Thursday, June 28, 1 pm CDT / 2 pm EDT

Duration: 1 hour
Cost: COMPLIMENTARY

[Register now!](#)

Upcoming Webinar: Back Door Hire Case Studies



Thursday, June 28,
1 pm CDT / 2 pm EDT

[Register now!](#)

For staffing companies, candidates are the assets that drive revenue. In the current labor market environment staffing companies are uniquely positioned to quickly source qualified candidates for their client companies. Join TRICOM and our guest speaker Wilson Cole from Adams, Evens & Ross for our June edition of our *Industry Insider* webinar series for a discussion on back door hires, including:

- Case Studies
- Common Excuses
- Effective Rebuttals

By the end of this session, you'll know how to protect your revenue stream from back door hires on candidates your staffing firm presents to client companies.

Did You Know? TRICOM's 5th Annual Cheers for Children's Is Coming!

Mark your calendar for Saturday, August 4, when TRICOM hosts its 5th Annual Cheers for Children's in support of Children's Hospital of Wisconsin. In partnership with Logger's Pub and Sports Complex in Richfield, WI, Cheers For Children's is a fun-filled day of entertainment for the entire family, including:

- Men's & Co-ed softball tournament
- Co-ed 4s and 6s volleyball tournament
- Cash prizes for softball winners
- Live music
- Silent auction
- Food & refreshments

All proceeds from the event benefit Children's Hospital of Wisconsin. We feel beyond fortunate to have one of the top pediatric hospitals in the nation right in our own community. Let's step up to the plate and volley for the kids!

We've raised over \$30,000 from this event since we first kicked it off (or should we say hit it off?) in 2014, including over \$10,500 at last year's event. We're hoping to raise even more this year!

There are several ways you can join in the fun:

- Register your own softball or volleyball team to participate in the tournaments
- Donate items or cash for our silent auction
- Come spend the day with us at Logger's Pub Sports Complex on August 4th

For more information or to register your team, visit our Cheers For Children's page on our website at <http://www.tricom.com/cheers-childrens>, or contact Suzanne Murphy at 262-509-6220 or at smurphy@tricom.com. It's about the kids!

Events:

July 4 — TRICOM offices closed for Independence Day.

New On TRICOM.com!

The May *Industry Insider* webinar, *Taking Control of the Rising Costs of Insurance for the Staffing Industry*, is now available online. For staffing companies, workers compensation expense management can have a significant impact on overall profitability. Insurance experts from Pritchard & Jerden discuss the workers compensation programs available in the marketplace along with risk management strategies for expense management, including available workers comp programs, emerging risks, risk management procedures. By the end of this session, you'll be positioned to take control of insurance related expenses for your staffing business. [Click here](#) to view the webinar.

June Fun Fact:

June 21 is also known as the June or summer solstice in the northern hemisphere (and the winter solstice in the southern hemisphere). The longest day of the year in terms of daylight, the summer solstice technically happens when the sun is precisely over the Tropic of Cancer. In 2018, this will happen on June 21, at 11:07 UTC (Coordinated Universal Time), which is 5:07 am CDT. According to TimeandDate.com, "Even though most people consider June 21 as the date of the June solstice, it can happen anytime between June 20 and June 22. June 22 solstices are rare - the last June 22 solstice in UTC time took place in 1975 and there won't be another one until 2203." The June solstice is also the only day of the year when all areas within the arctic circle experience daylight continuously for 24 hours.

Source: timeanddate.com/astronomy/facts-about-june-solstice.html



Photo Source: gettyimages.com