



October 2020

News from TRICOM

Table of Contents

The Tornado Economy & What Will Drive a Strong Q4

Upcoming Webinar
Updates and Application Preparation Regarding PPP Loan Forgiveness

Did You Know?
Click2Pay Has Arrived!

The Tornado Economy & What Will Drive a Strong Q4



Photo Source: gettyimages.com

TRICOM's CEO, Julie Ann Bittner, recently caught up with Tom Erb, President of Tallann Resources, to share observations on what's happening in the staffing industry. Since we're still under the "new normal" (the phrase that makes everyone cringe now!), a Zoom call was in order.

Julie Ann asked Tom for his insight on what's going on in the industry now, changes he's seeing and perspectives staffing owners may not have thought about since the onset of the pandemic.

CLICK HERE TO READ MORE ABOUT HOW FLEXIBILITY, TECHNOLOGY, AND NEW NICHE OPPORTUNITIES CAN HELP STAFFING COMPANIES BE A RESOURCE TO THEIR CUSTOMERS AND DRIVE Q4 GROWTH.

This Month's Webinar: Updates and Application Preparation Regarding PPP Loan Forgiveness



Thursday, October 29,
1:00 pm CDT / 2:00 pm EDT

Duration: 1 hour
Cost: Complimentary

[Click to Register!](#)

Join TRICOM and UHY Advisors for our October *Industry Insider* webinar series as they provide the most current updates regarding the SBA guidance as you prepare to file your Paycheck Protection Program application for forgiveness. The presenters will cover audit procedures, safe harbor elections, and the documentation required for the application process.

Did You Know? Click2Pay Has Arrived

If you're a TRICOM client, your customers are now able to make payments using our online system at www.click2paynow.com for electronic payments using their bank account and routing number. There are no fees for this payment method and payments will post the next business day. Customers may make guest one-time payments on this site or set up a user account for payment convenience. Customers with user accounts have the option to house bank account information for ease in paying future invoices or setting up recurring payments. Users will also be able to see all of their payment history. Invoices generated by our payroll department will have this link on our invoices. Clients that generate their own invoices are free to include this on their invoice copies or emails to customers.

For more information, please contact Amanda Jadro, Director of Portfolio Management at 262-509-6221 or at ajadro@tricom.com.



Get the latest industry news, resources and updates right to your newsfeed by liking TRICOM on [Facebook](#) and following us on [Twitter!](#)

This Month's Webinar:

Updates and Application Preparation Regarding PPP Loan Forgiveness

Date: Thursday, October 29,
1:00 CDT / 2:00 EDT

Duration: 1 hour
Cost: COMPLIMENTARY

[Click to Register!](#)

Events:

October 19-22 — ASA Virtual Staffing World 2020. Visit americanstaffing.net/sw20/ for more information.

October 27-28 — Virtual SIA Healthcare Staffing Summit. Visit cvent.com/events/2020-healthcare-staffing-summit-virtual-event/event-summary-59c10e74fd96412fb2d0688aefbea992.aspx for more details.

October 28-30 — California Staffing Professionals Owner's Only Retreat. Renaissance Resort, Indian Wells, CA. Visit cspnet.org for information.

November 26 — TRICOM office closed for Thanksgiving holiday.

New On TRICOM.com!

The last *Industry Insider* webinar, *Captives in the Hard Insurance Marketplace*, is now online! The insurance marketplace is changing fast. In some areas, it has not been as hard or as distressed as it has been since the mid-80s. Captives have always been a great solution for most middle market staffing companies when it comes to securing long-term protection with cost stabilization. Join TRICOM and Odell Studner as we explore all of the advantages and possible disadvantages to captives while also looking at why in a hard insurance marketplace even more staffing companies find themselves with the need to get educated on if a captive is the right insurance solution for them. By the end of this session, you will obtain a brief overview of the insurance marketplace and know why more staffing companies are turning to captives as a solution. [Click here](#) to view the webinar presentation.

PLUS.... Check out our new Podcast section on our homepage at TRICOM.com!

Information contained within this publication is intended for informational purposes only and does not constitute legal advice or opinion, nor is it a substitute for the professional judgment of an attorney.